# **Case Study: Transforming Company Culture at A High-Growth Organization**

# Background

In late 2021, True Synergy, Inc. was approached by a high-growth sports and entertainment company facing significant internal challenges. This organization was operated by dual co-CEOs: one being the original founder and the other a successful entrepreneur from the same industry. Their merger was intended to leverage their unique strengths; however, it quickly became evident that their conflicting leadership styles and visions led to a toxic company culture.

In addition, the company had a deeply entrenched "good ole boys" culture that marginalized women and people of color, resulting in low morale, high turnover, and stagnant employee growth.

#### **Challenges**

The primary challenges included:

- 1. Conflict Between Co-CEOs: The lack of alignment between the co-CEOs created dissonance in strategic direction and leadership. Their disagreements affected decision-making and stifled innovation.
- 2. *Negative Company Culture*: The existing culture favored a homogenous group, leading to feelings of exclusion among diverse employees.
- 3. Low Representation: Women and people of color held minimal positions within the company, restricting diverse perspectives and ideas crucial for growth.

# **True Synergy's Intervention**

True Synergy employed a comprehensive, multi-faceted approach to revitalize the company's culture, centered around internal branding and inclusivity.

- 1. Leadership Alignment Workshops: We initiated a series of workshops with both co-CEOs and the entire leadership team to address their conflicts. By utilizing mediation techniques, we encouraged open communication, leading to the establishment of a shared vision for the company. This foundational step was critical in mitigating conflict and fostering collaborative leadership.
- 2. *Internal Branding Strategy:* We developed an internal branding campaign focused on the values of inclusivity, innovation, and collaboration. Through storytelling and employee engagement activities, we redefined the company's mission to embrace diversity as a core value.

- 3. *Diversity and Inclusion Training:* Implementing comprehensive training programs was essential. This included unconscious bias training and workshops on inclusive leadership aimed at all levels of the organization. This created awareness and prompted actionable steps towards fostering an inclusive environment.
- 4. Establishment of Employee Resource Groups (ERGs): We assisted in the formation of a Women's Chat ERG for underrepresented groups within the company. The platform was an opportunity to provide support, discussion, learning, and advocacy for women.
- 5. Regular Feedback Mechanisms: We established ongoing feedback channels, such as anonymous surveys and focus groups, enabling employees to voice their concerns and suggestions. This fostered a sense of belonging and empowered employees to contribute to the transformation.

#### Results

The impact of True Synergy's intervention was profound:

Cultural Transformation: The company witnessed a significant cultural shift within six months. The atmosphere became more collaborative, and employees reported feeling heard and valued.

*Increased Diversity and Inclusion:* Within a year, the representation of women and people of color in leadership roles increased by 30%, enhancing the company's innovation and decision-making capabilities.

*Improved Employee Engagement:* Employee satisfaction scores rose by 40%, reflecting enhanced morale and commitment to the company's mission.

Business Growth: The organization experienced a 25% increase in productivity and a notable uptick in revenue, signaling a healthier work environment and a more successful business.

#### Conclusion

True Synergy, Inc. successfully transformed a struggling culture into one that celebrated inclusivity and growth. This case exemplifies the importance of aligning leadership, fostering strong internal branding, and prioritizing diversity in high-growth companies. Through strategic intervention, True Synergy empowered the organization to rise above its challenges, ultimately paving the way for a more equitable future.